



# ESPA

## Management in Mechanical Engineering Internship

(CDEMEM2509)

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### Start date

Flexible

### Duration

12 months

### Languages

Good spoken and written English levels are required (B2 onwards)

### Location

Cookstown, Northern Ireland

Cookstown is situated in beautiful countryside, of which many locations are featured in the series Game of Thrones, including the famous "Dark Hedges". The fourth largest town in the country, Cookstown is close to Lough Neagh, the largest lake in Ireland and only an hour's drive from the capital Belfast. The town itself has many busy pubs and eateries, so there is always something to keep you occupied.

### Are you eligible?

Are you a registered student or graduated in the past 2 years?

Or

Are you eligible to participate in the Erasmus+ programme?

### Benefits

Certificate of sponsorship and accommodation costs are paid for on your behalf as a minimum. A monthly stipend is paid to you. Full details available at interview.

### Role

This is a fantastic opportunity for a mechanical engineering student who has **great communication skills and technical expertise** to gain hands on experience with this global provider of waste recycling and natural material processor. Mentored throughout, by the Technical Manager and the Sales Team, you will showcase and demonstrate the technical capabilities of the host's products with potential customers and industry authorities. You will work with the engineering, sales and marketing teams across a wide range of disciplines, for example developing technical solutions, showcasing and demonstrating product capabilities, supporting with business development and client maintenance, after sales technical support, product development and feedback, research, PR and promotion and sale and marketing strategies. This challenging and exciting project will be a great opportunity for both your personal and professional development **and will boost your CV and future career prospects.**

### Tasks

- Conduct product demonstrations at customer sites, highlighting key features and benefits.
- Prepare presentations and demonstrations for trade shows and industry events.
- Attend meetings and seminars with local authorities and industries.
- Work with the engineering team to design solutions for specific customer needs.
- Provide technical support and guidance for internal and external staff and customers
- Coordinate with sales teams to ensure timely delivery of products.
- Develop and implement lead generation strategies to identify new business opportunities.
- Conduct follow-up calls with customers to ensure satisfaction and gather feedback.

### Personal Skills

- Studying for an appropriate engineering degree; Development, Production, Mechanical
- Interest in Management in Mechanical engineering
- Excellent communication skills
- Good attention to detail and technical ability
- Ability to build and maintain strong relationships
- Experience in the engineering or environmental industries

### The Host Company

The host is the leading provider of wet processing solutions for the materials processing industry. Their equipment has applications across a wide range of materials and delivers significant efficiencies in construction, demolition and excavation waste recycling, sand and aggregates, mining, industrial sands and environmental sectors. Working across five regions globally, this host has been co-creating with customers for 30 years to deliver collaborative, imaginative and unique processing systems for over 2,000 successful projects.